LINCOLN INSTITUTE OF LAND POLICY

Considerations in Rate-Setting Policies for Dwellings

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Issues to consider

- Nominal versus effective tax rates
- What criteria should be used to determine tax rates?
- Who should determine the tax rate?
- On what basis should the tax rate be set and how often?
- Should there be more than one tax rate?
- Should tax rates be uniform or progressive?
- How high can tax rates go?

Nominal Versus Effective Tax Rates

- Nominal rate is the tax rate set by the taxing authority
- Effective tax rate = (nominal tax rate X value of tax base)/market value
- Effective tax rate will differ from nominal tax rate depending on:
 - Portion of assessment base that is taxed
 - Difference between tax base and actual market value
 - Proliferation of tax relief schemes e.g., exemptions, tax limits, tax reductions



Criteria for Setting Tax Rates

- Economic efficiency minimize distortions
- Benefits received from local services
- Fairness based on ability to pay
- Transparency
- Administrative simplicity

Who Determines the Tax Rate?

- Local setting of tax rates:
 - places accountability at local level
 - responsive to local needs
- Central rate setting:
 - uniform rates across the country
 - reduce tax competition
- Centrally-imposed minimum and/or maximum rates for non-residential properties:
 - Minimum rate to reduce tax competition
 - Maximum rate to reduce tax exporting



On what basis is the tax rate set and how often?

- Tax rate = (expenditures non-property tax revenues)/assessment base
- Annual determination to reflect budgetary requirements each year



Should there be differential tax rates for different types of residential property?

- Land versus buildings higher taxation of land encourages development
- Single-family homes versus:
 - Apartments do services cost less to deliver?
 - Second homes do taxpayers have greater ability to pay? do they use municipal services?
 - Vacant land do you want to encourage use of land?



Should there be differential tax rates for different taxpayers?

- Owners versus renters
- Seniors
- High-income versus low-income households



Alternatives to Differential Tax Rates

- Property tax deferrals for seniors
- Circuit breakers (property tax credits) for low-income households – owners and renters
- Relief schemes make tax more acceptable to taxpayers ... but complicate the tax system

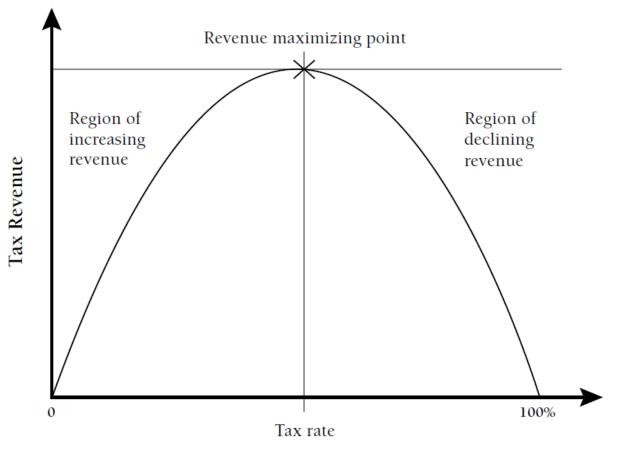
Uniform or Progressive Tax Rates?

- Progressive tax rates: higher tax rates on higher-valued houses
- Advantages:
 - leads to progressive taxation of wealth; serves as a partial wealth tax
- Disadvantages:
 - high-income people may move out of the progressive tax rate jurisdiction and low-income people will move in, other things being equal
 - exacerbates liquidity problem faced by seniors on fixed incomes
 - potential increase in number of appeals
 - not as simple, transparent, and predictable in terms of the amount of revenue that will be collected as a uniform tax
- Alternative: property tax relief schemes



How High Can Rates Go?

Figure 1: A Revenue Hill



Thank you

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